



Inside Sales Representative

ClearGage is a rapidly growing healthcare payments technology company providing innovative payment solutions to the healthcare industry. We offer our employees a dynamic, team focused work environment; an entrepreneurial spirit with room for growth and advancement plus a true commitment to work-life balance.

The Company: We are expanding our business development group and offer unlimited income opportunities for our Inside Sales team. ClearGage is known for the great care we take with clients and employees alike.

- Our products and services help real people, across all 50 states, every day.
- We believe that our purpose is to enhance the consumer's quality of life by providing flexible and ethical payment solutions that enable them to receive and pay for the products or services they need or want.

The Position: We're looking for experienced Inside Sales Representatives. The pay range we're offering starts at \$35,000 base plus commission. Our Inside Sales Representatives typically earn \$75K+ total compensation.

- We offer the opportunity to earn well over six figures for excellent closers.
- We also offer health, dental and vision insurance, disability, life insurance, 401K with company match and PTO.

Requirements:

- Minimum five (5) years of successful Inside Sales/Business Development experience.
- Demonstrated ability to manage a sales pipeline; strong closing skills.
- Excellent interpersonal, written/oral communication and time management skills.

Responsibilities:

- Acquire new clients and referral partners through telephone and electronic communication channels while meeting established revenue goals.
- Meet and exceed all telephone production goals including dials, talk time, etc.

- Establish strategic working relationships and secure new business through effective prospecting, presentation, negotiation, and closing skills leading to profitable contractual relationships within the target markets.

The Location: Cleargage is based in Tampa, FL and is conveniently located in the Northdale area. This is a great location because traffic is heading the opposite direction during rush hour, there are shops and restaurants within walking distance, and you can take a walk in nearby Northdale Park during lunch.

Why Should You Apply?

- Unlimited commission opportunities.
- Great benefits primarily paid by ClearGage.
- Opportunities for advancement.
- Ethical business practices.